

Skilled labor will be essential for a greener California



Photo by Andrea Piacquadio - <https://www.pexels.com>

[Article originally appeared in www.calmatters.org]

By Maryam Brown, CalMatters,
Jon Preciado, CalMatters

A question we often are asked in our respective jobs is: What will happen to the thousands of union workers in California’s energy sector as the state pursues its clean air and climate goals? Some assume the men and women in traditional energy sectors will need to move to new lines of work in the future, without realizing that a “just transition” is possible, even as we pursue greener energy sources.

A just transition is grounded in respect for the rights of skilled workers and appreciation for the important role they play in building, operating and maintaining California’s energy infrastructure—past, present and future.

A just transition means pursuing our clean air and climate goals in a way that benefits today’s workforce and creates new opportunities for the next generation of union members.

There is growing consensus, including among experts at the local, state and federal levels of government, that a broad set of tools including electrification, hydrogen and carbon management will be needed to achieve net-zero greenhouse gas emissions by mid-century.

Cutting-edge projects around the world demonstrate how California’s existing natural gas infrastructure—and the skilled workforce that builds,

operates and maintains it—also can safely deliver fuels such as renewable hydrogen, which can be made using solar and wind electricity with water and emits no carbon. In Europe, for example, several countries collaborating on a regional hydrogen backbone initiative found that converting existing natural gas lines could provide 70% of the needed infrastructure.

For California’s energy workers, thanks to strategic federal investments, rapid technological innovation and falling costs, hydrogen is now poised to play a major role in shaping what a just transition can and should look like.

The California Air Resources Board sees hydrogen blended in existing natural gas lines ramping up between 2030 and 2040 to meet its emissions reduction and clean air goals. By 2035, for example, the Los Angeles Department of Water and Power estimates it will need a reliable supply of renewable hydrogen for four power-generating stations.

Labor leaders, policymakers and the private sector already are working together on the critical building blocks of a hydrogen economy in the Golden State. This has important implications for policymakers in Sacramento and Washington as they map out transformative investments, including \$8 billion the U.S. Department of Energy is planning to award for regional hydrogen hubs, and new clean energy investments included in

Continued on page 6

\$4.3 million in funding now available for Santa Clara County small business owners

[Article originally appeared in www.caloanfund.org]

Thanks to the Santa Clara County Board of Supervisors, local small business owners have a new resource available to them: \$4.3 million in funding

from the California Rebuilding Fund, which offers low-interest, fixed-rate loans up to \$100,000 and free business coaching to businesses with 50 or fewer full-time equivalent employees. Santa Clara County small business owners are eligible to apply for the funds starting today.

“Santa Clara County is known for ingenuity and entrepreneurship. But with interest rates up, and small business assistance winding down, a lot of our small business owners are struggling to find the funds they need to keep the doors open,” said Santa Clara County Supervisor Joe Simitian. “This \$4.3 million in funding for the California Rebuilding Fund is a big boost for our small businesses and the folks they employ.”

While the statewide fund has been nearly exhausted due to high demand, Santa Clara County’s \$4.3 million offers an additional chance at funding for local small business owners. Funds will be available until the closing of the California Rebuilding Fund on Nov. 30 or when funds run out, whichever comes first.

Small business owners can view full loan terms, see if they are eligible, and apply at <https://www.caloanfund.org/>.

To set up an interview with a community lender serving Santa Clara County through the California Rebuilding Fund or with a small business owner who has benefitted from the Fund, please contact Blake Case at blake@emccommunications.com or (601) 832-6079.

SOURCE: www.caloanfund.org

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A public-private partnership created in 2020 to help the smallest of California’s small businesses build back from the pandemic, the California Rebuilding Fund has distributed nearly \$80 million in funding to approximately 1,300 small businesses around the state – with a particular focus on reaching small businesses that are unable to access traditional bank loans. In Santa Clara County, 98 small businesses have received \$6.1 million in loans.

Are You Ready to Celebrate Hispanic Heritage Month?

September 15 through October 15 is National Hispanic Heritage Month! To help you celebrate and honor Hispanic Heritage Month with your students, we've compiled some of our favorite resources for bringing Latinx voices to the classroom. We hope these help you uplift a diverse range of intersectional Hispanic and Latinx identities, experiences, cultures and histories.

Unmaking “Hispanic”: Teaching the Creation of Hispanic Identity

[Article originally appeared in www.learningforjustice.org]

“Hispanic” heritage includes a diverse range of cultures, nationalities, histories and identities.

By Stef Bernal-Martinez,

In Mexican-American communities, National Hispanic Heritage Month begins with the shout that marks the start of the Mexican Revolution—the grito heard around the world. In the border town that raised me, crimson red and earthy green flank the image of the eagle with the serpent in its clutches. Folks donning these national colors, holding elote in one hand and an agua fresca in the other, celebrate Mexican Independence Day each year on September 16th. This same scene unfolds throughout the United States with different foods, different colors depending on the specific Hispanic community. Each celebration is undeniably unique.

As we celebrate and honor the heritage of our students throughout Hispanic Heritage Month, we must also do the important work of understanding how and why the distinct histories of a multinational, multicultural and multilingual group of communities were consolidated into Hispanic heritage in the first place.

As someone who falls under the definition of Hispanic, the way I personally identify shifts. Sometimes, I'm Latinx or Mexican American. Other times, I note that I'm a non-black Latinx person. Almost always, I will identify myself as Xicana. Understanding the history behind these shifting identifications—and particularly the history of the word Hispanic—can help us better understand the challenges this term has created.

Becoming Hispanic

Well into the 1970s, before we were Hispanic, we were marked by our own nationalities or our ancestral identities. In Texas communities like El Paso, we were Chicanos, Mexicanos or Tejanos. In New York City, folks were often Puerto Ricans or Cubans.

1980 marked the first year that the U.S. Census offered Hispanic as an option for describing ethnic identity on the short form, the form that went to all households. The form offered a list of those who might choose to identify as “Spanish/Hispanic,” including people who identified as “Mexican,” “Mexican-Amer.,” “Chicano,” “Puerto Rican,” “Cuban” or “other Spanish/Hispanic.”

Federal recognition of a single Hispanic ethnic identity was a strategic goal of Hispanic community organizers, who hoped to create a collective identity that people from a group of countries colonized by Spain could use to exert political and economic power. In a discussion of her book *Making Hispanics: How Activists, Bureaucrats, and Media Constructed a New America*, Cristina Mora notes, “Organizations and institutions invest in keeping these terms as broad as possible.” Media companies like Univision therefore supported recognitions that would allow them to appeal to a wider consumer market in the United States.

The idea was to leverage this power to address shared concerns, improving the material conditions of communities that shared ancestral geography and, in some instances, the Spanish language. In many ways, the adoption of a broad, Hispanic identity helped organizers achieve these goals. It is undeniable that there is economic benefit and political power in the use of Hispanic.

But we can't discount the perhaps-unintentional effects of this intentional effort. We must ask, “Which communities within the spectrum of Hispanic people have seen benefits from this broad, consolidated identity? What has happened in communities that haven't seen the benefits? For whom have conditions remained stagnant or even deteriorated?”

And, perhaps most critically, “Who gains from erasing specific experiences of individual people and diverse cultural identities within the Hispanic community?”

Ethnic Homogenization Is Anti-black

In the attempt to build political power through pan-ethnic solidarity, particularly vulnerable populations have been excluded from the benefits of that power. In the most extreme cases, Hispanic identity has been used by some to uphold and excuse anti-black violence. We might remember the conversations that unfolded during the George Zimmerman trial. Commentators often conflated ethnic and racial identity to argue that Zimmerman couldn't be racist because he's “Hispanic, not white.”

In the past few years, the exploration of anti-blackness in Hispanic communities has entered the mainstream. Organizations like the National Latina Institute and publications such as *Everyday Feminism* articulate the pervasiveness of anti-blackness in Hispanic communities and name strategies for dismantling this oppression within our own families and beyond. Less visible in this mainstream conversation is the argument put forth by Afro-Latinx organizers, artists and writers themselves.

When visualizing those most affected by the national debate on immigration, for example, more often than not we picture the face of a non-black person. To do so is to ignore those who share both blackness and Hispanic identities. In this case, the homogenization of the groups that are supposed to be represented by the word Hispanic has obscured the experiences of Hispanic people who are also black.

During my first year of teaching in the predominantly Dominican neighborhood of Washington Heights, New York, I witnessed the necessity of honoring the specific identities of Afro-Latinx students. Both my students and I were considered Hispanic under the definition put forth by the Census Bureau, but there were stark differences in our experiences of Latinidad because of our racial identities.

In the Classroom

There is no perfect pathway or absolute language for recognizing both the shared and

unique experiences within Hispanic communities. However, one way to start is to make space for the unmaking of the word Hispanic. As we celebrate Hispanic Heritage Month, here are some ways to do so:

- Dispel the mainstream myth of a homogenous Hispanic identity by discussing the racial spectrum of experience held under the term Hispanic.
- Discuss the contention around the words Hispanic and Latinx. Explain that these terms are not universally accepted.
- Ask Latinx and Hispanic students (or their families) how they identify themselves before assigning these labels to them. Ask all students (or their families) their racial or ethnic identities before assigning labels to them.
- Highlight the work of organizations, like *Undocublack*, that expand the traditional imagery of an immigrant.
- Explain that Hispanic history is Black history. Listen to the stories of Afro-Latinx communities.
- Explore the creation of the word Hispanic as a category in the U.S. Census.
- Resist highlighting exclusively Mexican history, culture, events or people.
- Prepare your own understandings of racial and ethnic identities, including the differences between the terms Hispanic and Latinx.
- Familiarize yourself with U.S. Latinx civil rights history.

Bernal-Martinez is TT's Teaching and Learning Specialist and a Xicana documentary artist and educator.

SOURCE: <https://www.learningforjustice.org/magazine/unmaking-hispanic-teaching-the-creation-of-hispanic-identity>

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CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBCONTRACTORS / SERVICE PROVIDERS

Asphalt Paving, Bore and Jack, Concrete Flatwork, Electrical, Manholes, Manhole/Utility Adjusting, Potholing, Project Scheduler (CPM), Saw Cutting, Shoring, Signage, Slurry Seal, Street Sweeping, Striping, Survey, SWPPP, Traffic Control, Traffic Loops, Trucking, Video Recording of Existing Conditions

SUPPLIERS

Aggregates, Asphalt Concrete, BMP's, Diesel Fuel, Equipment Rentals, Erosion Control, Miscellaneous Metals, Pipeline Materials, Precast Concrete Structures, Ready Mix Concrete, Shoring, Traffic Control

FY2020-2021 NON-POTABLE WATER (NPW) OFF-SITE

PIPELINE PROJECTS

Spec No. 2022-22

Location: Palm Desert, CA

Revised BID DATE: October 13, 2022 at 2:00 p.m.

All Quotes Due Prior

Sukat Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Robbie Zwick

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukat.com

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukat Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukat Construction, LLC An Equal Opportunity Employer

GRANITE CONSTRUCTION COMPANY

Is requesting DBE quotes for the following Project:

**Caltrans 08-1G8304 - I-40 Halfway Hills Wash Bridge Replacement
Project Owner: State of California Department of Transportation**

BID DATE: 10/13/2022 @ 2:00 PM

Points of Contact: Joe Richardson - (760) 391-6247 - joe.richardson@gcinc.com

Quotes can be sent to: Fax (760) 775-8229 / Email: DCR.estimated@gcinc.com

General work description: This project replaces the existing bridges at Halfway Hills Wash on Interstate 40 in Essex with new slab bridges on CIDH piles. Traffic will be detoured to the opposite side of the freeway while each bridge is being replaced.

Plans and specifications can be accessed at no cost at:

Plans: <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/plans.php?id=08-1G8304>

Specs: <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/specs-ntb.php?c=08-1G8304>

Additionally, plans and specifications can be viewed at our office located at: 38000 Monroe Street, Indio, CA 92203.

Please call to make an appointment.

Granite Construction Company (Granite) is requesting quotes from qualified Subcontractors and Suppliers including Certified DBE firms for the following items of work, including but not limited to: B1420 Crushed & Broken Stone, B1440 Sand & Gravel, C0624 Petroleum, Oil, Lubricants Supplier, C0625 Sand & Gravel Supplier, C0627 Rock, Cobbles, Bolders Supplier, C0639 Asphalt Supplier, C0651 Concrete & Cement Supplier, C0652 Reinforcing Bar Section Supplier, C0657 Lumber Supplier, C0670 Pipe Supplier, C0680 Fencing Supplier, C0683 Guard Railings & Barriers Supplier, C0685 Pavement Markers Supplier, C0686 Electrical & Signals Supplier, C0800 Traffic Striping, Marking And Traffic Control Materials Supplier, C0900 Bridge Deck Materials Suppliers, C1200 Construction Area Signs, C1201 Traffic Control System, C1290 Temporary Railing (Type K), C1531 Plane Asphalt Concrete, C1532 Remove Concrete, C1575 Remove Bridge Item, C1601 Clearing & Grubbing, C1701 Develop Water Supply, C1901 Roadway Excavation, C1910 Grading, C1920 Structure Excavation, C1930 Structure Backfill, C1970 Embankment Construction, C1980 Imported Borrow, C2021 Hydroseeding, C2030 Erosion Control, C2066 Temporary Erosion Control, C2602 Aggregate Base, C3901 Asphalt Concrete, C3910 Paving Asphalt (Asphalt Concrete), C3940 Place Asphalt Concrete Dike & Misc, C3990 Recycle, Reclaim Asphalt Concrete, C4906 Cast-In-Drilled-Hole Concrete Piling, C5100 Concrete Structure, C5105 Minor Concrete Structure, C5190 Joint Seal - Water Stop, C5201 Reinforcing Steel, C5620 Roadside Sign, C5701 Lumber & Timber, C6650 Corrugated Metal Pipe (Csp), C7000 Plastic Pipe, C7200 Rock Slope Protection, C7215 Concrete-Rock Slope Protection, C7500 Misc Iron & Steel Frame, Cover & Grate, C7602 Saw Cutting, C8000 Fencing, C8001 Temporary Fencing, C8201 Object Marker, C8320 Metal Beam Guard Railing, C8331 Concrete Barrier, C8396 Crash Cushion, C8405 Thermoplastic Traffic Striping & Marking, C8406 Painted Traffic Striping & Marking, C8407 Remove Pavement Marking & Traffic Stripes, C8501 Pavement Marker, C8604 Lighting, C8792 Environmental - Biological Studies, C8851 Lead Compliance, C8852 Swppp Planning, C8853 Biological Resources Studies, C9601 Super Dump Truck 4-Axle, C9602 Bottom Dump Trucking, C9603 Transfer Dump Truck, C9604 Super 10 Dump Truck, C9605 Flat Bed Trucking, C9606 Water Truck, C9607 End Dump Truck, C9608 Asphalt Oil Tankers, C9609 Street Sweeping Truck, C9670 Truck Rental, C9771 Truck Broker, C9774 Trucker, C9810 Small Structures, C9811 Small Structures, C9905 Cutting

Granite is an Equal Opportunity Employer and will work with any interested subcontractor to identify opportunities to break items into any economically feasible packages. We welcome quotes from qualified Minority Business Enterprise (MBE), Women Business Enterprises (WBE), Small Business Enterprises (SBE), Disadvantaged Business Enterprises (DBE) and other entities defined as socially and/or economically disadvantaged.

Assistance in obtaining bonding, insurance, equipment, materials and/or supplies is available upon request. Additionally, please contact us if you require any technical assistance. Quotations must be valid for same duration as specified by Owner for contract award. Granite intends to work cooperatively with all qualified firms seeking work on this project.

This project has a 24% DBE goal. In addition to request for participation from Certified DBE subcontractors and suppliers, Granite requests Non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are encouraged to indicate lower-tier DBE participation, as it will be evaluated as part of their quote.

Please include your Contractor License Number and DIR Registration Number on your quote

Granite Construction Company is signatory to Operating Engineers, Laborers, Cement Masons Teamsters and Carpenters unions. Granite may require 100% performance and payment bonds for the full amount of subcontract price. Granite Construction will assist with bonding costs for subcontractors. Additionally, The US Small Business Administration may also assist you in obtaining bonding, for more information please visit them at <http://www.sba.gov/content/contractors#>. Subcontractors must possess a current contractor's license, DIR number, insurance, and worker's compensation coverage meeting Granite's requirements. All quotes are subject to the terms of Granite Construction Company's applicable standard form agreement which is available through the following link: <https://www.dropbox.com/sh/93iswdu5w13t6/AACaZyS8j7xY7Ja0IH-dL0J-a?dl=0>

BAY CITY BOILER AND ENGINEERING COMPANY, INC. is requesting pricing from all qualified and/or certified DVBE/MBE/WBE/SBE/DBE/LBE Contractors and Material Suppliers for the Project advertised as:

LOWELL HIGH SCHOOL BOILER AND CONTROL REPLACEMENT - REBID (Project #12287)
located at 1101 Eucalyptus Dr, San Francisco, CA 94132.

General Contractor bids are due on Wednesday, October 5, 2022, at 3:00 PM.

PLEASE NOTE: BAY CITY BOILER AND ENGINEERING CO. INC.
requests Subcontractor and Material Supplier bids by NOON ON WEDNESDAY, OCTOBER 5, 2022.

Trades Needed Include: Electrical, Low Voltage Controls, Rigging, Special Inspections, Demolition, and Insulation.
Bid Bonds may be required. Certified Payroll and up to date DIR registration is required.

PLEASE SUBMIT ALL BID PROPOSALS BY EMAIL TO: Adam Lloyd, Project Manager, at: alloyd@baycityboiler.com.
Questions should be directed to Adam Lloyd at (209) 247-2616.



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Asphalt Concrete, Construction Area Signs, Drilled Holes, Environmental-Biological Studies, Fencing, Lead Compliance, Metal Beam Guard Railing, Painted Traffic Striping & Marking, Saw Cutting, SWPPP, Temporary Fencing, Temporary Railing, Traffic Control, Trucking

SUPPLIERS

Asphalt, Lubricants, Oil, Petroleum, Sand & Gravel, Steel, Pipe

FOR CONSTRUCTION ON STATE HIGHWAY IN BUTTE COUNTY IN AND NEAR PARADISE FROM 0.3 MILES SOUTH OF AIRPORT ROAD TO 0.2 MILES NORTH OF OLD CLARK ROAD

In District 03 On Route 191, Butte County, CA

Department of Transportation

Contract No. 03-0J8704

DBE GOAL 24%

BID DATE October 20, 2022 at 2:00 p.m.

All Quotes Due Prior

Sukat Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Lawrence Damore

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukat.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Lawrence Damore at Sukut Construction for assistance in responding to this solicitation.

Sukat Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukat Construction, LLC An Equal Opportunity Employer



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Clean & Grub, Dust Palliative, Hydroseeding, Erosion Control, Reinforcing Steel, Fencing, Bottom Dump Trucking, Super 10's Trucking, Water Truck, Street Sweeping Truck, Construction Staking (Surveying)

SUPPLIERS

Filter Fabric, Heavy Equipment Rental, Fuel Systems, Lumber Supplier, Reinforced Concrete Pipe, Sand & Gravel Supplier

Canal Replacement Project - Segment 5B, Oakley, CA

Project No. 422201

REVISED BID DATE: September 27, 2022 at 10:00 a.m.

All Quotes Due Prior

Sukat Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukat.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukat Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukat Construction, LLC An Equal Opportunity Employer



CALIFORNIA SUB-BID REQUEST ADS

FLATIRON

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS/SUPPLIERS/SERVICES

Caltrans Contract 01-366004

Construction on State Highway in Humboldt County near Eureka from Eureka Slough Bridge to Bayside Cutoff.

(General Work Description: Construct interchange, structure undercrossing and traffic signal)

EE: \$50M DBE Goal 20% Bid Date: October 4, 2022 at 2:00 PM

****This is an Electronic bid submittal****

****Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated****

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following items of work, but not limited to: Asphalt Dike, Asphalt Paving, Column Support Embankment, Clear and Grub, CISS Pile, Cold Plane AC, Construction Area Signs, Electrical, Erosion Control, Fencing, Guardrail, Joint Seal, Landscape and Irrigation, Minor Concrete, Prestressing, Railing, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Stain Concrete, Striping, Underground, Polyester Concrete, Prepare and Stain Concrete, Traffic Control, Soil Mixing, Geosynthetic Pavement Interlayer, Aggregate Supply, Bridge Bearing Pad Supply, Concrete Supply, Formliner Supply, Joint Seal Assembly Supply, Misc. Iron and Steel Supply, Pipe Supply, Precast Drainage Inlets, Ready Mix Concrete Supply, Traffic Control Materials, Geotextile Supply, Import Fill, Light Weight EPS Blocks, Gasoline Resistant Geomembrane, QC Testing, Settlement Monitoring, Street Sweeping, Survey, Trucking, Water Truck, ADL Z-2 (Trucking Haz Mat)

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: **01-366004**. Sign in is required to access project plans.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com. You will be provided with a BOX link to view & download plans and specs for **FREE** from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please send all quotes by email to NORCALBIDS@flatironcorp.com

Flatiron West, Inc.

1200 Concord Ave., Suite 465, Concord, CA 94520

Phone 707-742-6000 Bid Fax 707-746-1603

Contractor License 772589

FLATIRON

REQUEST FOR QUOTES FROM CERTIFIED

DBE/MBE/WBE/SBE/SBRA/LSAF/HUB Zone SUBS, SUPPLIERS & SERVICE PROVIDERS

City of Palo Alto, California
SECONDARY TREATMENT UPGRADES (STU) PROJECT

IFB No.: 185822

Public Works Project NO. (CIP: WQ-19001)

****This project is CWSRF Funded, EPA forms are required prior to bid day****

DBE Participation Encouraged

Engineers Estimate: \$118M

BID DATE: October 6, 2022 at 3:00 PM

We are soliciting quotes for the following Divisions and items of work:

For Divisions 01, 02, 03, 05, 07, 08, 09, 10, 13, 22, 23, 26, 27, 28, 31, 32, 40, 41, 43, 46 including, but not limited to: Aggregate Supply, Asphalt Paving, Blowers and Appurtenances, Bypass Pumping Systems, Cranes, Demolition, Demolition, Dewatering, Doors and Windows, Electrical and I&C, Fire Protection Specialties, Glazing, Hazardous Material Disposal, HVAC, Joint Sealants, Metal Building Systems, Misc. Metal Supply, Monorail Hoists, Painting & Coating, Pipe Supply, Plumbing, Pumps, Quality Control, Ready Mix Concrete, Rebar, Shoring, Signage, Temporary Generators.

PLEASE SUBMIT SCOPES/QUOTES TO: NORCALBIDS@FLATIRONCORP.COM or by fax to (707) 746-1603.

Plans and specifications are available to download, at no cost, from the City of Palo Alto PlanetBids website at the following link: <https://pbsystem.planetbids.com/portal/25569/bo/bo-search>. The bid documents are also available, at no cost, from our Box ftp site, please send an email request to NORCALBIDS@flatironcorp.com. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Non-DBE Subs/Suppliers: Indicate lower tier DBE participation offered on your quotation, as it will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

Flatiron West, Inc.

1200 Concord Ave., Suite 465, Concord, CA 94520

Phone 707-742-6000 Bid Fax 707-746-1603

Email: NorCalBids@Flatironcorp.com

Point of Contact: Jannette Carter, Estimating Administration Manager

License No. 772589

WE ARE AN EQUAL OPPORTUNITY EMPLOYER



BUSINESS TOOLKIT

6 Reasons Why Construction Companies Fail

[Article originally appeared in www.constructconnect.com]

By Kendall Jones

Running a successful construction company isn't easy. The industry is full of risks and challenges that can lead to failure. According to data from the Bureau of Labor Statistics, of the 69,296 private construction firms that started operation in 2001, 56% were still around three years later, 26.6% made it to year 10, and only 17.2% were still in operation 20 years later. That's a failure rate of nearly 82.8%. Let that sink in for a bit.

There are literally hundreds of reasons why construction companies fail and have to close up shop. When construction companies fail, it's typically not caused by a single issue. In most cases, there are a number of contributing factors and missteps that led to their failure. While outside factors can play a role, just look at the Great Recession, most companies fail from within.

Here's a look at some of the common root causes that lead to construction companies going out of business.

Capital & Cash Flow

Construction companies are capital intensive businesses, large amounts of capital are invested in fixed assets like tools, heavy equipment, and vehicles. Not maintaining an adequate level of capital has led to the failure of many a construction company. Not having enough capital to get your company through lean times or to overcome unexpected surprises is a huge risk.

Overleveraging, tying up working capital and cash in ongoing projects, and overinvesting in fixed assets that are underutilized are some common reasons firms will dip into their rainy day reserves and deplete all available capital. Without that buffer, construction companies face failure when an unexpected need for capital surprises them.

Cash flow management is another major area of concern that can lead to failure for a con-

struction company. Cash flow, the amount of cash coming in and going out, needs to be properly managed to ensure your business's success. This means making sure you are billing for projects and getting paid in a timely manner, keeping your accounts payable and receivable in check, and properly managing project budgets.

Maintaining a positive cash flow allows you to pay debts and expenses, reinvest in your business, and maintain a buffer for emergencies. When cash flow slows to a trickle or if you have more money going out than coming in it can quickly lead to failure.

Project Performance

A single bad project doesn't typically sound like the death knell for a construction company, but it has been known to happen. String together a handful of bad projects that lose money and your business could be in serious trouble.

Ensuring you deliver profitable projects starts long before signing contracts and commencing construction. Picking projects that are the

right fit for your business and going through a bid/no-bid decision-making process should be your first step. Doing your due diligence when estimating and job costing can help you avoid taking on work that won't be profitable.

Once you selected a project that is manageable and profitable for your business, it's time to plan out the work to successfully complete the project on time and within budget. This means having the right leadership, workforce, and equipment available to perform the work. Failure to properly manage and deliver projects can result in losses or razor-thin margins—not exactly a sustainable business model.

Failure to Plan

A strategic business plan is key to running a successful construction business. A good business plan means developing specific goals and objectives that are attainable and manageable. Your business plan should include defining leadership roles, growth strategies, succession planning, and defining a company culture.

Continued on page 9



CALIFORNIA SUB-BID REQUEST ADS



Kiewit Infrastructure West Co.
4650 Business Center Drive • Fairfield, CA 94534
Attn: Amanda Schroeder at norcal.bids@kiewit.com
Phone (707) 439-7300 • Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Palo Alto, CA:

Secondary Treatment Upgrades (STU) Project
IFB No. 185822

Owner: City of Palo Alto

Bid Date: October 06, 2022 @ 3:00 PM

Subcontractor and Supplier Scopes are due September 29, 2022
Quotes/Proposals NO LATER THAN October 05, 2022 at 5 PM.

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

AC Paving • Aggregates • Cast-In-Place Concrete • Cathodic Protection • Concrete Pumping • Concrete Repair • Concrete Supply • Cranes and Hoists • Demolition • Dewatering • Doors, Windows & Glazing • Drilled Concrete Piers • Dump Fees • Electrical • Electrical Supply • Electrical Testing • Fences & Gates • Fire Alarm • Hazardous Waste Removal • HVAC • Joint Sealants • Keystone Wall • Louvers • Mechanical Equipment • Minor Concrete • Misc Metals & Structural Steel • Painting and Coating • Piling • Piping and Valves • Pre-Engineered Buildings • Quality Control • Rebar • Shoring • Signage • Slide Gates and Stop Logs • Sound-Absorptive Panels • Storefronts • Striping / Pavement Markings • Survey • Sweeper Truck • SWPPP • Temporary Bypass Pumping • Trucking & Hauling • Water Truck

Certified thru, but not limited to, any of the following agencies:
www.mdba.gov; www.epa.gov; www.sba.gov; dot.ca.gov

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Plans are available for viewing through SmartBidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email norcal.bids@kiewit.com to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case-by-case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Clean Water State Revolving Fund (CWSRF) requirements
US Environmental Protection Agency (WIFIA) grant requirements
American Iron and Steel (AIS) requirements
Davis-Bacon Act and California prevailing wage requirements
Disadvantaged Business Enterprises (40 CFR Part 33) requirements

An Equal Opportunity Employer
CA Lic. 433176
DIR #: 1000001147

CAHILL CONTRACTORS LLC

requests bids from Certified SBE Subcontractors and Suppliers for the following select DESIGN BUILD trades ONLY:

Fire Sprinklers, Solar, Exterior Building Maintenance
160 FREELON - EARLY DESIGN BUILD TRADE BID
160 Freelon St, San Francisco, CA 94107

This is a San Francisco project with construction workforce, prevailing wage, and local hiring requirements.

BID DATE: 10/3/22 @ 2PM

BID DOCUMENTS: Please contact Wendy for access to documents on BuildingConnected.

CONTACT: Wendy Kirton at estimating@cahill-sf.com, (415) 677-0611.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

State Route 99/Turner Road
Interchange Project
City of Lodi

Federal Project No. RTSTPL-5154(051)

BID DATE: September 28, 2022 @ 11:00 AM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Construction Staking, Pothole Underground Utility, Lead Compliance Plan, Traffic Control System, Construction Area Signs, Stationary Impact Attenuator Vehicle, Portable Radar Speed Feedback Sign, Portable Flashing Beacons, Portable Changeable Message Sign, Alternative Crash Cushion Systems, Water Pollution Control & Dust Control, Treated Wood Waste, Clearing & Grubbing, Import Borrow, Planting & Irrigation, Data Core, AC Dike, Minor Structures, Concrete Collar, Architectural Treatment, Concrete Pipe, Concrete-Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Misc. Iron & Steel, Retaining Walls, Emergency Vehicle Preemption System, Anti-Graffiti Coating, Pavement Marker, Object Marker, Roadside Signs, Vegetation Control (Minor Concrete), Tubular Handrail, Transition Railing, Alternative In-Line Terminal System, Pedestrian Barricade, Steel Pedestrian Railing, Guard Rail, Prime & Tack Coat, Booster Pump, Concrete Barrier, Structural Concrete Retaining Walls, Cable Railing, Structural Shotcrete, Reinforcing Steel, Ground Anchors - Subhorizontal, Type III Barricades, Channelizers, Striping & Marking, Rumble Strip, Traffic Monitoring Stations, Maintain Existing Traffic Management System Elements During Construction, Signal & Lighting System, Flashing Beacon System, Camera Systems, Modify Lighting Systems, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/subcontractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: DAVID CZECH
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:
STATE ROUTE 99/TURNER ROAD INTERCHANGE PROJECT RTSTPL-5154(051)
0.3 Miles South of North Lodi Overcrossing to Turner Road Overcrossing
Disadvantaged Business Enterprise Goal Assigned is 21%

OWNER: CITY OF LODI – 310 West Elm Street, Lodi, CA 95241

BID DATE: SEPTEMBER 28, 2022 @ 11:00 A.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/ materials including but not limited to:

AC DIKE, RETAINING WALL, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, PRIME OIL SUPPLIER, ROADSIDE SIGNS, RUMBLE STRIP, SAWCUTTING, GOUND ANCHOR & SHOTCRETE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAEsfBjUoa?dl=0

or from the Owner's site at <https://www.ciipist.com/plan/?Lodi/city/12595/plan/4589>

Fax your bid to (925) 803-4263 or email to dgestimating@desilvagates.com to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



Our firm is preparing a bid for the following project as a prime contractor, and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE).

Coachella Valley Water District
FY2020-2021 Non-Potable Water (NPW) Off-Site Pipeline Projects
Spec No. 2022-22
Revised Bid Date: October 13, 2022 @ 2:00 PM
Outreach: DBE

Senior Estimator: Mark Setzer | Phone: (562) 928-6111
Email: msetzer@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Bore & Jack, Asphalt Cap Paving, Aggregate & Asphalt Concrete Materials, Diesel Fuel, Potholing, Pipeline Materials, Precast Concrete, Saw Cutting, Shoring Equipment, Slurry Seal, Street Sweeping, Survey, Video Recording of Existing Conditions, Striping, SWPPP, Traffic Control Signs, Traffic Loops, Trucking (export soil), Electrical

Plans and Specifications are available at no cost to interested firms by contacting W.A. Rasic Construction during normal working hours of 8:00am – 5:00 pm Monday thru Friday

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontract agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested

Owner: California Department of Transportation
Caltrans Contract Number: 07-316004

Revised Proposal Due Date: November 10, 2022 - 2:00 PM
DBE - 23%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

CONSTRUCTION ON STATE HIGHWAY 14 IN LOS ANGELES COUNTY IN PALMDALE AND LANCASTER FROM TECHNOLOGY DRIVE UNDERCROSSING TO AVENUE "A" OVERCROSSING

Plans & Specs can be accessed and download online at:
Caltrans Office of Engineer dot.ca.gov/des/oe/weekly-ads

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:

Construction Area Signs, Traffic Control, Striping, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Erosion Control, Street Sweeping, Clear and Grub, Roadway Excavation, Roadway Excavation (ADL), Class 3 Aggregate Base, Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Joint Seal, Remove Concrete Pavement and Base, Minor Concrete, Paving Notch Extension, Rock Slope Protection, Pre/Post Construction Surveys, Miscellaneous Iron And Steel, Guardrail Systems, Roadside Signs, Rumble Strip, 6" Rumble Strip (asphalt concrete pavement), Electrical Systems, Structural Signs, Grind Existing Concrete Pavement, Structural Concrete Approach Slab, Concrete Aggregates, Cement, Fly Ash, Admixtures, Tie Bars, Dowel Bars, RSC Aggregate and Cementitious Materials, Trucking, Quality Control, and Water trucks.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360, Fax: (951) 788-2449
Lead Estimator: Joe Sidor Email: bids.social@skanska.com

Skilled labor will be essential for a greener California

Continued from page 1

the historic Inflation Reduction Act of 2022.

These investments could help make hydrogen cost-competitive with traditional fossil fuels such as diesel and natural gas and accelerate hydrogen's adoption by hard-to-electrify industries, provided there is a reliable energy infrastructure to deliver it to customers who need it.

A hydrogen network here would support California's decarbonization goals, promote electric grid reliability, and help eliminate emissions from power generation and other sectors of our economy that cannot be plugged in, such as cement production and heavy-duty transport.

For the more than 32,000 highly skilled individuals around the state who work in the gas distribution industry, hydrogen represents real and meaningful opportunities for participation in the clean economy that are hallmarks of a just transition.

Research underway today will inform how hydrogen fuel blends can safely and effectively be used in today's appliances and ways that fuels such as hydrogen can support new, resilient, neighborhood microgrids that minimize power disruptions and promote grid reliability. Re-



searchers at the University of California, Riverside, recently recommended real-world blending demonstration projects in a study sponsored by the California Public Utilities Commission.

California has tackled major energy transitions before. These transitions have never been simple, nor have they traveled in a straight line. What makes this transition different is the amount of collaboration and collective energy among government, labor and the private sector to deliver a reliable and secure clean energy future.

SOURCE: <https://tinyurl.com/4c7zc7xc>

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested

Owner: California Department of Transportation
Caltrans Contract Number: 08-1G8304

Bid Due Date: October 13, 2022 - 2:00 PM
DBE - 24%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

FOR CONSTRUCTION ON STATE HIGHWAY IN SAN BERNARDINO COUNTY AT ESSEX FROM 1.1 MILES EAST OF ESSEX ROAD OVERCROSSING TO 0.5 MILE EAST OF HALFWAY HILLS WASH BRIDGE

Plans & Specs can be accessed and download online at Caltrans Office of Engineer
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>
And on BuildingConnected at bit.ly/Skanskaplanroom

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments: Aggregates, Bridge Bearing Pads, CMP Pipe, Geotextiles, Joint Seal Material, Miscellaneous Iron & Steel, PVC Pipe, Erosion Control Materials, Traffic Control Materials, HMA Paving, AC Dike, Biologist, Construction Area Signs, CIDH Piling, Clearing & Grubbing, Concrete Barrier, Demolition, Erosion Control, Electrical, Fence & Railing, Guardrail, Quality Control, Bar Reinforcing Steel, Rock Slope Protection, Striping, Underground, Sweeper, Trucking, Water Truck

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Project documents can be reviewed by appointment in our office Monday through Friday, 7:00 am to 4:00 pm. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509 • Phone: (951) 684-5360
Lead Estimator: Jeanine Soriano • Email: bids.social@skanska.com

SFTC - San Fernando Transit Constructors

DBE Subcontractor/Supplier Bids/Proposals Requested
Owner: Los Angeles County Metropolitan Transportation Authority
LACMTA RFP NO. PS89616

Please Submit Proposals By: Sept 26, 2022 11am
Phase 1 Pre-Construction: DBE Goal = 18%

SFTC is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors, as well as certified DBE firms related to the scopes of work below for the

EAST SAN FERNANDO VALLEY LIGHT RAIL TRANSIT LINE PROJECT: Progressive Design Build San Fernando Valley, CA

Project Documents can be accessed and download online at Building Connected here:
<https://app.buildingconnected.com/projects/62f57cd6f3d25c005dbfa091/bid-packages>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments: Environmental Consulting, Scheduling, Constructability Review, Falsework Design, Utility Coordination, Potholing, Preconstruction Survey, Stakeholder Engagement, Noise and Vibration Monitoring

Requirements: SFTC is an Equal Opportunity Employer and encourage the participation of Small Business Enterprises. We are requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. All DBE firms must be certified by the proposal due date. Should you have any questions regarding LACMTA's certification process, please contact us or LACMTA's certification Hotline at (213) 922-2600. If you are a DBE Company, please provide your certification letter with your proposal. If you are a Non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluating it with your price. In order to assist DBEs subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible. Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

San Fernando Transit Constructors - SFTC is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360, Fax: (951) 788-2449
Lead Estimator: Ken Epps • Email: bids.social@skanska.com

CALIFORNIA SUB-BID REQUEST ADS

SKANSKA

Skanska USA Civil of 1995 Agua Mansa Rd, Riverside, CA
requests sub-bid quotes from all interested firms, including certified SBE, LBE, and DVBE's for

CTA RS-X DUCT BANK on the LAWA RUE project.
Owner: Los Angeles World Airports (LAWA).
Contract No. DA-5462
RFP No. 035LR
Bid Date: October 7, 2022 at 2:00pm.

Plans & Specs can be viewed at our office Monday - Friday 7am to 4pm (call for appointment) or downloaded free at: <http://bit.ly/rueplanroom>

Mandatory Online Pre-Bid Meeting: Friday, September 23, 2022 at 10:00am. **Meeting is mandatory for prime bidders!** Please register before by clicking on the following link and clicking on the "Register" button on the Webex webpage: <http://bit.ly/035LRprebid>

Should you have any questions or desire to quote on this project, please contact Connie Brown, DBE Compliance Coordinator at 951-202-3113 or connie.i.brown@skanska.com. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to LAWA's BE program. Skanska USA Civil intends to conduct itself in good faith with S/L/DVBE firms regarding participation on this project. More info about this project is available at <http://bit.ly/rueplanroom>. Skanska USA Civil is an EEO/AA/Vet/Disability Employer.



5225 Hellyer Avenue, Suite #220, San Jose, CA 95138
Phone (408) 574-1400 Fax (408) 365-9548
Contact: David Metzger
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Watkins Ave Grade Crossing Improvements
Owner: Peninsula Corridor Joint Powers Board
Location: Atherton, CA
Engineers' Estimate: \$2,000,000
REVISED BID DATE: September 28, 2022 @ 2:00 PM

Items of work include but are not limited to: **Electrical, Demolition, Cast In Place Concrete, Rebar, Drilled Piers, Directional Drilling, Fence, Striping, Pavement Markings and Trucking.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested

Owner: City of Temecula
Project NO. PW16-01
Federal Project No. INFRA LUL-5459(031)
Bid Due Date: October 6, 2022- 10:00 AM
DBE -21%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

I-15/ French Valley Parkway Improvements-Phase II


Plans & Specs can be accessed and download online at:
[I-15/ French Valley Pkwy Imp. Ph-2 \(buildingconnected.com\)](http://buildingconnected.com)

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:

Construct collector/ distributor lanes along northbound I-15 from the Winchester Road Interchange to the I-15/ I-215 Junction with connectors to I-15 and I-215, within the cities of Temecula and Murrieta in Riverside County, California. The general items of work include: freeway widening, concrete barriers, concrete and asphalt concrete paving, retaining walls, sound walls, drainage, electrical, bridge widening, new bridge construction, signing and striping, construction area signs, temporary barrier system, Site Security, Traffic Control, Signs, Fencing, SWPPP, Concrete Reinforcing, Concrete, Concrete Removal, Saw Cutting, Metal Fabrications, Electrical, Well Points, Dewatering, Clearing and Grubbing, Stripping, Excavation, Riprap, Cold Plane Existing Asphalt Pavement, Aggregate Base Course, Traffic Lines and Markings, Topsoil, HDPE Pipe, Reinforced Concrete Pipe, Geotextile, Revegetation, Weir boxes, Asphalt Paving, Construction Area Signs, Concrete Highway Barriers, Minor Concrete, Shotcrete, Concrete Flatwork, Aggregate Supply, Structures and Bridge Demolition, Drainage, Drilled Shafts, Soil nails, Post Tensioning, Erosion Control, Electrical/Lighting system /ITS, Fencing, Guardrail, Landscape, Milling, Monitoring, Painting, Rebar, Signage, Sign Structures, Staining, Striping, Survey, Traffic Control, Temporary Concrete Barrier, Trucking, Sweeping, Crane Rental, Temporary Shoring, Temporary offices, Temporary K- rail, Pipe Material Supply, Concrete Formwork, Excavation, Earthwork, Quality Control, Expansion Joints.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509 • Phone: (951) 684-5360
Lead Estimator: Sonny Dide • Email: bids.socal@skanska.com



Project Name: 4200 Geary GMP Bid Request
Location: San Francisco, California
Bid Date: Tuesday, October 18, 2022 @ 2:00pm
Pre-Bid: Wednesday October 5, 2022 @ 2:00pm
Labor Requirements: Prevailing Wage
Project Schedule: Est. Start: February 2022

Nibbi Brothers has been selected as the General Contractor for the 4200 Geary Blvd project in San Francisco. We are in receipt of the Plan Bid Set and are currently requesting bid proposals from qualified subcontractors. The Contract Monitoring Division (CMD) has set the SBE participation goal for this project at 20%. For more information about the San Francisco SBE program as it relates to this solicitation please contact Mr. Selormey Dzikunu at the City and County of San Francisco Contract Monitoring Division via email, selormey.dzikunu@sfdpw.org.

Proposals are due no later than 2:00 PM on Tuesday, October 18, 2022 online via the Building Connected website. Please note a completed Bid Form will need to be submitted for each trade/bid package you are bidding on in order to be considered. The required Nibbi Bid Form is now located electronically on Building Connected.

Project Description: Demolition of existing structure, construction of new Building to include ground floor commercial (retail), 98 Senior residential units, two 7th floor terraces. All Dwelling units are adaptable or mobility.

For any questions on accessing this bidding software, please contact William Smith, Precon & Estimating Coordinator via email, wills@nibbi.com. For specific questions regarding this project, please contact Cody Harris, Project Manager via email, codyh@nibbi.com.



The Small Business Exchange Diversity Outreach

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up(Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

For more info contact
Valerie Voorhies at
vvv@sbeinc.com





PUBLIC LEGAL NOTICE ADVERTISEMENTS

CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No.: 000002280

MINNESOTA STREETScape
IMPROVEMENTS PROJECT
(PW MINNESOTA STRTSCP IMPR PRJ)

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on October 19, 2022**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://bidopportunities.apps.sfdpw.org> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

Scope of Work: located along Minnesota Street from 23rd Street to 25th Street, and along 23rd Street, from Minnesota Street to Tennessee Street in San Francisco, California and consists of pavement renovation, water, drainage, electrical streetlighting, structural, and landscaping work, traffic control, and all related work.

The time allowed for completion is 450 consecutive calendar days. The estimated construction cost is approximately \$2,300,000. For more information, contact the Project Manager Trent Tieger by phone: (415) 319-4637 or email: Trent.Tieger@sfdpw.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works

project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 2. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. For details, contact Selormey Dzikunu by phone at (415) 939-9339 or email at Selormey.Dzikunu@sfdpw.org. In accordance with Admin-

istrative Code Chapter 14B requirements, good faith efforts may apply. Refer to CMD Form 2B.

A pre-bid meeting will be held by conference call on Thursday, September 29, 2022 starting at 11:00 am.

Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting.

Microsoft Teams Meeting

Call in (audio only)

+1 415-906-4659, 995847880#
United States, San Francisco

Phone Conference ID: 995 847 880#

OR

Join on your computer or mobile app

Click here to join the meeting Meeting ID: 212 996 222 795

Passcode: DmY7dg

Download Teams | Join on the web

For information on the City's Contractor Development Program, call (415) 986-3999 or email cdp@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license is required to bid.

In accordance with Administrative Code Chapter 6, no Bid is accepted and no contract in excess of the Threshold Amount is awarded by the City and County of San Francisco Department of Public Works until such time as the Mayor approves the contract for award and the Director of Public Works then issues an order of award.

Beginning on September 1, 2022, no Bid is accepted and no contract in excess of the Threshold Amount is

awarded by the City and County of San Francisco until such time the Director of Public Works recommends the contract for award and the Public Works Commission then adopts a resolution awarding the Contract.

Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

9/22/22

CNS-3625162#

SMALL BUSINESS EXCHANGE



CHANGE OF NAME ADVERTISEMENT

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 22-557313

PETITIONER OR ATTORNEY
Corbett Alexandra Stevens
77 Seneca Avenue
San Francisco, CA 94112

TO ALL INTERESTED PERSONS:
Corbett Alexandra Stevens
for a decree changing names as follows:

Corbett Alexandra Stevens
to
Alexandra Pikria Stevens

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **October 27, 2022** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

SAMUEL K. FENG, Judge of the Superior Court
DATED - September 15, 2022

09/22/22 + 09/29/22 + 10/06/22 + 10/13/22

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 22-557386

PETITIONER OR ATTORNEY
Rachel Kellman Soulages
1554 44th Avenue
San Francisco, CA 94122

TO ALL INTERESTED PERSONS:
Rachel Kellman Soulages
for a decree changing names as follows:

Rachel Kellman Soulages
to
Rachel Catherine Kellman

Ethan Jeffrey Kellman Soulages
to
Ethan Jeffrey Soulages Kellman

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **October 27, 2022** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

KAREN VALDES, Deputy Clerk
DATED - August 29, 2022

09/01/22 + 09/08/22 + 09/15/22 + 09/22/22

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 22-557408

PETITIONER OR ATTORNEY
Tanisha (Shafer) Arata, SBN 280588,
and Seabrien T. Arata (Petitioning Parents)
3042 Sacramento Street, # 7
San Francisco, CA 94115

TO ALL INTERESTED PERSONS:
Tanisha (Shafer) Arata and Seabrien T. Arata
for a decree changing names as follows:

Seabrien Calais Arata
to
Thomas Seabrien Arata

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **October 25, 2022** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

JEFFREY FLORES, Deputy Clerk
DATED - September 9, 2022

09/15/22 + 09/22/22 + 09/29/22 + 10/06/22

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 22-557404

PETITIONER OR ATTORNEY
Yin Fong Chan
171 Vernon Street
San Francisco, CA 94132

TO ALL INTERESTED PERSONS:
Yin Fong Chan
for a decree changing names as follows:

Yin Fong Chan
to
Yvonne Yin-Fong Chan

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **October 25, 2022** Time: **9:00 AM**
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

LAURA SIMMONS, Deputy Clerk
DATED - September 9, 2022

09/15/22 + 09/22/22 + 09/29/22 + 10/06/22



PUBLIC LEGAL NOTICE ADVERTISEMENTS

OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

REQUEST FOR QUALIFICATIONS TO PROVIDE DESIGN-BUILD SERVICES

FOR THE MCCLYMONDS HIGH SCHOOL MODERNIZATION PROJECT

**Responses must be received on
October 26, 2022, no later than 2:00 p.m.**

RECEIPT OF STATEMENTS OF QUALIFICATIONS:

Oral, telegraphic, facsimile, and telephone Proposal Packets will not be accepted. Proposals received after the date and time below will not be accepted. The District reserves the right to waive any informalities or irregularities in the Proposal Packets. The District also reserves the right to reject any and all Proposals and to negotiate contract terms with one or more Respondents.

Due to the circumstances caused by the Covid-19 pandemic, the District will only be accepting electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 PM (Pacific Time) on October 26, 2022, via email will be accepted (to Juanita Hunter at juanita.hunter@ousd.org). The cover letter shall be addressed to:

Oakland Unified School District
Department of Facilities Planning and Management
955 High Street, Oakland, California, 94601
Attn: Tadashi Nakadegawa, Deputy Chief

BASIC SCOPE AND NEEDS OF THE PROJECT:

Pursuant to Education Code sections 17250.10 et seq., the Oakland Unified School District seeks a Design-Build Entity to produce final designs for and construct at the McClymonds High School Modernization Project, at 2607 Myrtle Street, Oakland, California 94607 (the "Project"). The Project comprises of building and site improvements throughout the entire campus, as set forth in the attached Exhibit A. As set forth herein, the Design-Build Entity will be responsible for the final design and transmission of their final design to the Division of the State Architect ("DSA"), and for obtaining final DSA approval. No construction work shall be performed until the Design-Build Entity receives written approval of the plans, as to the safety of design and construction, from the DSA.

DESIGN-BUILD ENTITY PREQUALIFICATION:

From the design-build entities that submit statements of qualifications, the District will determine which en-

tities shall be prequalified, or short-listed, for this Project. **Only design-build entities that are prequalified or short-listed pursuant to Education Code section 17250.25 will be allowed to submit bids or proposals.**

The Design-Build Entity shall be subject to the District's Local Business Utilization Policy, Department of Industrial Relations (DIR) Requirements, and the District's Project Labor Agreement. These requirements are delineated in subsequent sections of this RFQ.

A Design-Build Entity will not be eligible to be prequalified or short-listed if the entity, or any consultant or contractor to the entity, participated in the preparation of this Request for Qualifications or the Request for Bids or Proposals (including the District's requirements for the design [the "Design Requirements" or "Bridging Documents"]) for the Project.

Any statement of qualifications submitted for this Project must use the template attached to this Request for Qualifications as Exhibit B, and must be certified under penalty of perjury by the Design-Build Entity and its general partners or joint venture members.

The following non-price-related factors will be considered by the District when evaluating qualifications: 1) Technical design and construction expertise, acceptability of safety record, possession of valid design professional and contractor licenses (including a Class "B" California contractor license); and 2) K-12 design and construction project experience, company capacity, and design-build experience with school districts.

A Design-Build Entity shall not be prequalified or short-listed unless the entity provides an enforceable commitment to the District that **the Design-Build Entity and its subcontractors at every tier will use a skilled and trained workforce** to perform all work on the Project that falls within an apprenticeable occupation in the building and construction trades, pursuant to Education Code section 17250.25(c).

PROJECT ADMINISTRATION: All questions relative to this Project shall be directed to the following District representatives. No telephone calls will be accepted; submit letter or email questions only:

Oakland Unified School District
Department of Facilities Planning and Management
955 High Street, Oakland, CA 94601
Attn: Kenya Chatman, Executive Facilities Director
Email: kenya.chatman@ousd.org
Cc: Colland Jang, Facilities Procurement Manager
Email: colland.jang@ousd.org

EVALUATION OF PROPOSALS, AND SELECTION OF THE DESIGN-BUILD ENTITY:

Best value will be the methodology used to evaluate the proposals and select the Design-Build Entity that will receive award of the contract. The procedures for the evaluation of the proposals for best value may include requests for additional information or revisions to proposals, discussions, interviews, and negotiations. More detail about the best value process will be included in the Request for Proposals.

The schedule for selection of the Design-Build Entity will be as follows:

District issues Request for Qualifications ("RFQ"): September 21, 2022

District's LBU Consultant conducts "Matchmaking" Sessions: September 28, 2022

District conducts virtual Pre-proposal Meeting: October 5, 2022

Last day for Design-Build entities to submit written questions: October 12, 2022

Last day for District to respond to questions in an Addendum: October 19, 2022

Submission of Statement of Qualifications ("SOQ"): October 26, 2022

District conducts virtual Interviews with DBEs: November 7-11, 2022

Notice of District's decision regarding prequalification: November 16, 2022

District issues Request for Proposals ("RFP") to prequalified DBEs: November 2022

Proposals due: January 2023

District staff selects DBE and finalizes contract: February 2023

District Board awards the Contract: March 2023

The District reserves the right to amend this schedule for any reason.

SKILLED AND TRAINED WORKFORCE REQUIREMENTS:

The school district has entered into a Project Labor Agreement that will bind all contractors and subcontractors performing work on the Project, and the DBE must agree to be bound by that Project Labor Agreement.

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home

page: ousd.org> Offices and Depts> Facilities Planning & Management Department> Opportunities> Project Labor Agreement (PLA)> 2021 Project Labor Agreement (PLA)

Contractors whose scope of work are subject to SB 854 (Public Work Reform) shall register and renew annually with the California Department of Industrial Relations (DIR). DIR shall administer and enforce minimum requirements for contractors bidding and working on public works projects for compliance with prevailing wages, maintaining workers' compensation coverages, holding applicable licenses, verifying no delinquent unpaid or penalty assessments to any employee or enforcement agency, and confirming no federal or state debarments.

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM:

The Local Business Utilization Policy 7115 requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements.

The calculation for LBU participation shall be applied to the Design-Build Entity as a whole (i.e., not calculated separately for the design team and the construction team).

On April 28, 2021, the Board of Education amended the Local Business Policy which had named the City of Oakland as the singular agency to certify local businesses to include five additional local business certifications. For businesses located in Oakland, Local Business and Small Local Business certifications may also be accepted from the Port of Oakland, Alameda County Transportation Commission, Alameda County Department of General Services, US Department of Transportation California Unified Certification Program, and the California Public Utilities Commission. The District will follow the City of Oakland Small Business size standards in recognizing Small Local and Small Local Resident Businesses.

The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org> Offices and Depts> Facilities Planning & Management Department> Opportunities> Local Business Utilization (LBU) Policy> 2021 Policy Amendment

6 Reasons Why Construction Companies Fail

Continued from page 4

Define your company's core competencies and stick to them. This doesn't mean you shouldn't grow or expand your business, but it should be carefully mapped out, so you don't get over-extended or veer too far off the path of what makes your company successful.

Be sure to communicate your goals and objectives to your entire staff. If your workforce doesn't know where you plan to be in the next year, or the next five years, they won't be able to help you get there.

Growing Too Fast

It may seem crazy to think that trying to grow your construction business can lead to going out of business. Problems arise when a company tries to grow too fast without having the resources, manpower, and know-how to execute that growth successfully.

Taking on too much work, trying to tackle larger projects, expanding into new geographic areas or new building types are all ways you

can grow your business. Complications arise when you don't properly research and plan ahead and instead rush headlong and willy-nilly into unfamiliar territory.

Be strategic and methodical in your plans for expansion. If you want to take on larger projects, do it incrementally. Don't try to jump from doing \$100,000 projects to \$10,000,000 overnight. If you want to expand into new geographic regions or new building types, start with one or two and then, once you've successfully completed those, start building your backlog from there.

The Wrong People

A successful construction company is only as good as its people. From your executive leadership team down, you should make sure you have the right people on board to ensure your company's success. If your employees aren't engaged and valued, they aren't going to feel motivated to give you their best effort.

Turnover in the construction industry is high, so it's important that you recruit and retain the

best workforce you can. This means becoming an employer of choice by offering competitive salaries and benefits, providing on-the-job training for all employees, promoting your best workers from within your organization, and building a company culture that is focused on keeping employees happy and engaged.

Failure to Innovate

Failing to innovate and adapt to technological changes have been the downfall of many successful businesses over the years. Blockbuster, Eastman Kodak, General Motors, Compaq, Toys "R" Us, BlackBerry, and most recently, Sears are all companies that went bankrupt or ceased operations in part because they failed to innovate and adapt quickly enough to survive.

The construction industry is in the midst of a digital transformation that will inevitably lead to the demise of construction companies that refuse to adapt. Technology from drones and robots to Building Information Modeling (BIM) and big data are rapidly changing how the construction designs and builds structures.

The latest ConTech Report from JBKnowledge, Inc. shows that only 43.2% of construction companies surveyed have a dedicated research and development budget and that 46% of companies spend less than 1% of their annual sales volume on IT. Continuing to underinvest in technology and refusing to innovate is going to be detrimental to construction companies moving forward.

As the complexity of construction projects increases, companies that are innovating and incorporating these new technologies and digital tools into their businesses are setting themselves up for continued success in the future. Those that refuse to innovate and continue to operate the same way the always have are going to struggle to keep pace with those that embracing this technological transformation.

SOURCE:

www.constructconnect.com/blog/6-reasons-why-construction-companies-fail



FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398205

Fictitious Business Name(s):
53 Consulting
Address
1332 9th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
James Pfeiffer (CA)
Address of Registrant #1
1332 9th Avenue, San Francisco, CA 94122

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-21-2021**

Signed: **James Pfeiffer**

This statement was filed with the County Clerk of San Francisco County on **09-12-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
09-12-2022

09/22/22 + 09/29/22 + 10/06/22 + 10/13/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398123

Fictitious Business Name(s):
365 Relax Planners
Address
1559 Sloat Blvd., Ste B-173
San Francisco, CA 94132
Full Name of Registrant #1
Emily Ly
Address of Registrant #1
1559 Sloat Blvd., Ste B-173
San Francisco, CA 94132

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-17-2022**

Signed: **Emily Ly**

This statement was filed with the County Clerk of San Francisco County on **08-31-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-31-2022

09/08/22 + 09/15/22 + 09/22/22 + 09/29/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398097

Fictitious Business Name(s):
Annesome
Address
413 Valencia Street, Unit #402
San Francisco, CA 94103
Full Name of Registrant #1
Kazuko Anne Kimura
Address of Registrant #1
413 Valencia Street, Unit #402
San Francisco, CA 94103

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-12-2022**

Signed: **Kazuko Anne Kimura**

This statement was filed with the County Clerk of San Francisco County on **08-29-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
08-29-2022

09/08/22 + 09/15/22 + 09/22/22 + 09/29/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398122

Fictitious Business Name(s):
Farewell to Debt
Address
2912 Diamond Street #373
San Francisco, CA 94131
Full Name of Registrant #1
James A. Michel
Address of Registrant #1
2249 Cayuga Avenue
San Francisco, CA 94112

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-05-2022**

Signed: **James A. Michel**

This statement was filed with the County Clerk of San Francisco County on **08-31-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
08-31-2022

09/08/22 + 09/15/22 + 09/22/22 + 09/29/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397889

Fictitious Business Name(s):
Frisco's Family Deli
Address
28 Leland Avenue
San Francisco, CA 94134
Full Name of Registrant #1
Nasif Khalil Ghanayem
Address of Registrant #1
103 Tapia Dr., San Francisco, CA 94132

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-03-2022**

Signed: **Nasif Ghanayem**

This statement was filed with the County Clerk of San Francisco County on **08-03-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-03-2022

09/01/22 + 09/08/22 + 09/15/22 + 09/22/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398167

Fictitious Business Name(s):
Hearing and Low Vision Solutions
Address
5138 Geary Blvd., San Francisco, CA 94118
Full Name of Registrant #1
Vasquez Optical and Hearing (CA)
Address of Registrant #1
5138 Geary Blvd., San Francisco, CA 94118

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2022**

Signed: **Michael Martinez**

This statement was filed with the County Clerk of San Francisco County on **09-07-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09-07-2022

09/15/22 + 09/22/22 + 09/29/22 + 10/06/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398249

Fictitious Business Name(s):
Holistic Space Massage and Spa
Address
3150 18th Street, Suite #355
San Francisco, CA 94110
Full Name of Registrant #1
Carolina Brinkman
Address of Registrant #1
3330 Cesar Chavez Street #321
San Francisco, CA 94110

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-14-2022**

Signed: **Carolina Brinkman**

This statement was filed with the County Clerk of San Francisco County on **09-15-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
09-15-2022

09/22/22 + 09/29/22 + 10/06/22 + 10/13/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398086

Fictitious Business Name(s):
Illuminate Therapy
Address
239 Mangels Avenue, San Francisco, CA 94131
Full Name of Registrant #1
Crystal Cohagan
Address of Registrant #1
239 Mangels Avenue, San Francisco, CA 94131

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-01-2022**

Signed: **Crystal Cohagan**

This statement was filed with the County Clerk of San Francisco County on **08-26-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
08-26-2022

09/08/22 + 09/15/22 + 09/22/22 + 09/29/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398034

Fictitious Business Name(s):
King Kenutu Company
Address
420 Harkness Ave., San Francisco, CA 94134
Full Name of Registrant #1
Paul Afuhaamango
Address of Registrant #1
420 Harkness Ave., San Francisco, CA 94134

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Paul Afuhaamango**

This statement was filed with the County Clerk of San Francisco County on **08-22-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
08-22-2022

09/01/22 + 09/08/22 + 09/15/22 + 09/22/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398072

Fictitious Business Name(s):
LA Spot
Address
3152 20th Avenue
San Francisco, CA 94132
Full Name of Registrant #1
Bloc By Bloc LLC (CA)
Address of Registrant #1
1 Orsi Cir
San Francisco, CA 94124

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-25-2022**

Signed: **James Blocho**

This statement was filed with the County Clerk of San Francisco County on **08-26-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-26-2022

09/01/22 + 09/08/22 + 09/15/22 + 09/22/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398088

Fictitious Business Name(s):
Magick of Choice
Address
2211 Post Street, Suite 300
San Francisco, CA 94115
Full Name of Registrant #1
Linh Le
Address of Registrant #1
2145 Larkin Street Apt 8
San Francisco, CA 94109

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-24-2022**

Signed: **Linh Le**

This statement was filed with the County Clerk of San Francisco County on **08-26-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
08-26-2022

09/01/22 + 09/08/22 + 09/15/22 + 09/22/22

FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398154

Fictitious Business Name(s):
Middle Path Therapy, San Francisco
Address
676 Chenery Street, San Francisco, CA 94131
Full Name of Registrant #1
Mairin Weiner Licenced Clinical Social Worker, Inc. (CA)
Address of Registrant #1
676 Chenery Street, San Francisco, CA 94131

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Mairin Weiner**

This statement was filed with the County Clerk of San Francisco County on **09-07-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
09-07-2022

09/15/22 + 09/22/22 + 09/29/22 + 10/06/22



FICTITIOUS BUSINESS NAME STATEMENTS

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0398197

Fictitious Business Name(s):
Piel Pro
Address
2030 Union Street, Suite 300F
San Francisco, CA 94123
Full Name of Registrant #1
Epithelial LLC (CA)
Address of Registrant #1
2030 Union Street, Suite 300F
San Francisco, CA 94123
This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-09-2022**

Signed: **Elisa Ferreira Montiel**

This statement was filed with the County Clerk of San Francisco County on **09-09-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09-09-2022

09/15/22 + 09/22/22 + 09/29/22 + 10/06/22

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0398151

Fictitious Business Name(s):
Project Victory
Address
136 Kingston Street, San Francisco, CA 94110
Full Name of Registrant #1
The Entheosis Institute Inc (CA)
Address of Registrant #1
136 Kingston Street, San Francisco, CA 94110

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2022**

Signed: **Megan Woolever**

This statement was filed with the County Clerk of San Francisco County on **09-06-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
09-06-2022

09/08/22 + 09/15/22 + 09/22/22 + 09/29/22

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0398099

Fictitious Business Name(s):
R.M.D
Address
33 Calgary Street, San Francisco, CA 94134
Full Name of Registrant #1
Hector O. Cabrera Ramos
Address of Registrant #1
991 Mills Avenue, San Bruno, CA 94066

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-21-2022**

Signed: **Hector O. Cabrera Ramos**

This statement was filed with the County Clerk of San Francisco County on **08-30-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-30-2022

09/22/22 + 09/29/22 + 10/06/22 + 10/13/22

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0398090

Fictitious Business Name(s):
Shanahan Interior Design
Address
528 Oak Street, #2
San Francisco, CA 94102
Full Name of Registrant #1
Taylor Shanahan
Address of Registrant #1
528 Oak Street, #2
San Francisco, CA 94102

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-26-2022**

Signed: **Taylor Shanahan**

This statement was filed with the County Clerk of San Francisco County on **08-29-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Nadonza**
Deputy County Clerk
08-29-2022

09/15/22 + 09/22/22 + 09/29/22 + 10/06/22

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0398026

Fictitious Business Name(s):
Danny's San Francisco Treats
Address
2737 Hyde Street
San Francisco, CA 94109-1222
Full Name of Registrant #1
David T. Ho
Address of Registrant #1
2735 Hyde Street
San Francisco, CA 94109-1222

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **David T. Ho**

This statement was filed with the County Clerk of San Francisco County on **08-05-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
08-19-2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0397981

Fictitious Business Name(s):
DRVA
Address
4830 Mission Street, Suite 104
San Francisco, CA 94112
Full Name of Registrant #1
DRVA LLC (CA)
Address of Registrant #1
4830 Mission Street, Suite 104
San Francisco, CA 94112

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2022**

Signed: **Jones, Taneika**

This statement was filed with the County Clerk of San Francisco County on **08-17-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
08-17-2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0398265

Fictitious Business Name(s):
Learn Veracity
Address
56 Lopez Avenue
San Francisco, CA 94116
Full Name of Registrant #1
Zaia Vera
Address of Registrant #1
56 Lopez Avenue
San Francisco, CA 94116

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2022**

Signed: **Zaia Vera**

This statement was filed with the County Clerk of San Francisco County on **09-16-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09-16-2022

09/22/22 + 09/29/22 + 10/06/22 + 10/13/22

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0397910

Fictitious Business Name(s):
Jihan Spearman Spaces
Address
1032 Irving Street, Apt #204
San Francisco, CA 94122
Full Name of Registrant #1
Jihan Spearman
Address of Registrant #1
1032 Irving Street, Apt #204
San Francisco, CA 94122

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-01-2022**

Signed: **Jihan Spearman**

This statement was filed with the County Clerk of San Francisco County on **08-05-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-19-2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2022-0398042

Fictitious Business Name(s):
STMNT Studios
Address
888 O'Farrell Street, Suite 103
San Francisco, CA 94109
Full Name of Registrant #1
Lukas Productions Inc. (CA)
Address of Registrant #1
1540 Market Street, Suite 100
San Francisco, CA 94102

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-22-2022**

Signed: **Lukas Schulz**

This statement was filed with the County Clerk of San Francisco County on **08-22-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lily Duong**
Deputy County Clerk
08-22-2022

08/25/22 + 09/01/22 + 09/08/22 + 09/15/22

Governor Newsom Signs Legislation to Support Veterans Harmed by Discriminatory "Don't Ask, Don't Tell" Policy

[Article originally appeared in www.gov.ca.gov]

Governor Gavin Newsom today announced that he has signed legislation to assist LGBTQ veterans discharged under "Don't Ask, Don't Tell" (DADT) in updating their records and accessing education, health, burial and other benefits available to honorably discharged service members.

Though LGBTQ service members could serve openly following the repeal of DADT, veterans discharged less than honorably under the policy face a burdensome process that can require legal counsel and other assistance to obtain an upgrade to their discharge classification.

AB 325 by Assemblymember Jacqui Irwin (D-Thousand Oaks) establishes the Veteran's Military Discharge Upgrade Grant program to help fund service providers that will educate veterans about the discharge upgrade process and assist eligible veterans to apply.

"While the repeal of 'Don't Ask, Don't Tell' ended a shameful injustice against LGBTQ Americans serving in our armed forces, its legacy continues to burden the women and men unfairly ousted under the discriminatory policy," said Governor Newsom. "With this legislation, the state will help these heroes navigate the process to correct the record and access important benefits they deserve and have earned many times over. I thank Assemblymember Irwin for advancing this measure to do right by our veterans and further California's commitment to equality."

Governor Newsom signs AB 325 by Assemblymember Jacqui Irwin

A full list of measures Governor Newsom signed to support veterans can be found here:

- AB 305 by Assemblymember Brian Maienschein (D-San Diego) – Veteran services: notice.
- AB 325 by Assemblymember Jacqui Irwin (D-Thousand Oaks) – Veterans: discharge upgrades.
- AB 738 by Assemblymember Janet Nguyen (R-Huntington Beach) – Community mental health services: mental health boards.
- AB 1715 by Assemblymember Al Muratsuchi (D-Torrance) – Space Force.
- AB 1731 by Assemblymember Laurie Davies (R-Laguna Niguel) – Postsecondary education: Title 38 awards: postsecondary educational institutions: application for approval or renewal.
- AB 2119 by Assemblymember Heath Flora (R-Ripon) – Veterans: Medical Foster Home Program.

Visit the link for the full article:

<https://www.gov.ca.gov/2022/09/17/governor-newsom-signs-legislation-to-support-veterans-harmed-by-discriminatory-dont-ask-dont-tell-policy/>



CALIFORNIA SUB-BID REQUEST ADS



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: Chrysler Stormwater Pump Station Improvements Project
Owner: City of Menlo Park

Revised Bid Date: September 27, 2022 @ 2:00 p.m.

PLEASE NOTE THIS IS AN ELECTRONIC BID –

ALL QUOTES NEED TO BE SUBMITTED BY 12:00PM TO ENSURE QUOTE HAS BEEN RECEIVED AND REVIEWED

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

AGGREGATES, ASPHALT, CONCRETE MATERIAL, SLURRY, LOW DENSITY GROUT, PIPE SUPPLIERS, PRECAST MATERIALS, EROS MATERIALS, ANALYTICAL TESTING, BYPASS PUMPING, CCTV, CONCRETE WORK, CAS, DEMO, DEWATERING, ELECTRICAL-BUILDING, HANDRAILING, REINFORCED CONCRETE PIPE, PLASTIC PIPE, JOINT SEAL, LANDSCAPING /IRRIGATION, MASONRY, REINFORCING STEEL, SAWCUTTING, SHORING SUBS, SOIL REMEDIATION, STRUCTURAL STEEL, SURVEYING, SWPP PLAN ONLY, TRAFFIC CONTROL, ARBORIST, TRUCKING, ACCESS DOORS/HARDWARE, ACOUSTICAL, BLDG. MASONRY, PUMPING PLANT ELECTRICAL EQUIPMENT, DAMPROOFING, DRYWALL, FIRE PROTECTION, GENERATORS/SWITCH GEAR, HVAC, PAINTINGS/COATINGS, PLUMBING, ROOFING, WATERPROOFING.

Project Description:

The project includes, but not limited to, construct a new stormwater pumping facility including underground wet well, pump, and motor room, electrical control room, engine generator room, pumping equipment, electrical equipment and controls.

Engineers Estimate: \$9.5 million

Project information, including plans & specifications can be found at: <https://pbsystem.planetbids.com> (Menlo Park) estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: MIPS,3W, Effluent Bypass Project (POF016)

Owner: Vallejo Flood and Wastewater District

Bid Date: October 13th, 2022 @ 2:00 p.m.

PLEASE NOTE THIS IS AN ELECTRONIC BID – ALL QUOTES NEED TO BE SUBMITTED BY 12:00PM TO ENSURE QUOTE HAS BEEN RECEIVED AND REVIEWED

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

PIPE SUPPLIERS, DRAINING SYSTEMS PIPE SUPPLIERS, PRECAST MATERIALS, BYPASS PUMPING, CATHODIC PROTECTION, CIDH PILES, CONCRETE PAVEMENT/PUMPING, DEWATERING, HANDRAILING, PILE DRIVING, TRUCKING, ACCESS DOORS/DOOR&HARDWARE, HATCHES, BDLG. CONSTRUCTION, PUMPING PLANT ELECTRICAL EQUIPMENT, PAINTING/COATINGS, ROOFING, MISC.METALS, FRP GRATING, ELECTRICAL-BUILDING, FOUNDATION PILES.

Project Description:

The project includes, but not limited to, construction of new pile-supported Chlorine Contact Tank D; new pile-supported Mare Island Strait Outfall Pump Station; modifications to existing Chlorine Contact Tank C; construction of outfall piping and general site improvements.

Engineers Estimate: \$40.5 million

Project information, including plans & specifications can be found at: www.vallejowastewaterplans.com (Coachella Valley Water District)

estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496



Mountain Cascade Inc.
555 Exchange Court, Livermore, CA 94550
(925) 373-8370, Fax (925) 373-0940

Project: FY2020-2021 Non-Potable Water (NPW) Off-Site Pipeline Projects
Owner: Coachella Valley Water District

Bid Date: October 13th, 2022 @ 2:00 p.m.

PLEASE NOTE THIS IS AN ELECTRONIC BID – ALL QUOTES NEED TO BE SUBMITTED BY 12:00PM TO ENSURE QUOTE HAS BEEN RECEIVED AND REVIEWED

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

AGGREGATES, ASPHALT, CONCRETE MATERIAL, PIPE SUPPLIERS, PRECAST MATERIALS, AC OILS, ASPHALT GRINDING, ASPHALT PAVING/ASPHALT STAMPED, BORE & JACK, CATHODIC PROTECTION, CHIP SEAL/SLURRY SEAL, CONCRETE FLATWORK/PAVEMENT, CAS, DEWATERING, ELECTRICAL-BUILDING, ELECTRICAL-STREET LIGHTS/TRAFFIC SIGNAL/LOOPS, EROSION CONTROL, GEOTECH ENGINEERS, REINFORCING STEEL, SAWCUTTING, SURVEYING, SWPP PLAN ONLY, TRAFFIC CONTROL, JACKED WELDED STEEL PIPE, TRUCKING, PAINTING/COATINGS.

Project Description:

The project includes, but not limited to, 46,500' of DIP varying in size from 12" to 36" diameters with associated valving & appurtenances over three distinct areas. The project also includes construction of meter vaults and associate appurtenances

Engineers Estimate: \$18- \$20 million

Project information, including plans & specifications can be found at: <https://pbsystem.planetbids.com> (Coachella Valley Water District)

estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer
California License # 422496



COMMUNITY OUTREACH

Civic Leadership USA and CalAsian Foundation Launch Leadership Program

[Article originally appeared in <https://calasianfoundation.org>]

Two influential Asian American and Pacific Islander (AAPI) advocacy organizations – Civic Leadership USA and the California Asian Pacific Chamber of Commerce Foundation (CalAsian Foundation) – announced they are teaming up to deliver a new leadership program designed to boost participation from AAPI business leaders, owners, and entrepreneurs seeking opportunities in public service, appointed boards and commissions, or elected office at the local, state, and federal levels.

“We are excited about our new partnership with the CalAsian Foundation to deliver the practical information and insights needed to help more AAPI leaders from the private sector consider the importance of public service,” said Sandy Chau, Chairman of Civic Leadership USA who is also a long-time venture capitalist, real estate investor, technology company founder, and philanthropist. “CalAsian is certainly well qualified to organize and deliver this leadership program given how engaged the business organization is politically in California and based on its three other leadership programs.”

The new AAPI Lift program is guided by culturally competent expert faculty and experienced speakers who have business and

political backgrounds. With their expertise, they will offer practical advice on topics such as what it means to be an elected officeholder, how to develop policies that serve AAPI communities, and how private sector skills translate to public service.

“The CalAsian Foundation with the support of its parent organization, the California Asian Pacific Chamber of Commerce, is perfectly positioned to connect with AAPI business leaders,” said Rob Fong, Chairman of the CalAsian Foundation Board of Directors. “The AAPI Lift program will make a real difference elevating the voices of the AAPI community by identifying viable candidates with private sector experience, particularly those who can bring a very practical, balanced point of view to policy making. AAPI Lift is a critical program since currently only .9% of all elected officials are from the AAPI community, even though AAPIs represent more than 6% of the overall population.”

SOURCE:

<https://calasianfoundation.org/press-release/civic-leadership-usa-and-california-asian-pacific-chamber-of-commerce-foundation-launch-new-leadership-program/>

ANVIL BUILDERS INC.

1550 Park Ave. Emeryville, California 94608.
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for

Project: MIPS, 3W, Effluent Bypass Project

Contract No: POF016

Bid Date: October 13, 2022 • Bid Time: 2:00 PM

Base bid includes construction of a new pile-supported Chlorine Contact Tank D; construction of a new pile-supported Mare Island Strait Outfall Pump Station; modifications to existing Chlorine Contact Tank C; construction of outfall piping; and general site improvements. Bid Alternate 1 includes the removal of the existing South biotower cover, the removal of existing media, replacement of new media, and replacement of rotary distributor, drive, and VFD.

Seeking all trades (but not limited to): Concrete, Rebar, Trucking, Demolition, Fencing, Paving, Misc Metals and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below. <https://login.onlineplanservice.com/detail.aspx?idwebDB=False&BidPackageID=1119343&HOMEPR=NOPS&STATUS=BIDDING&DOCLOC=NOPS22-02469&PUNIQ=22-02469>

Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005.